

12/19/2011

STATE TOTALS

FINAL

C & B 2011

AREA	LAST YEAR	GOAL	YTD	MEMB.	BOOKS PER.MEM	TOTAL BONUS \$\$\$
SUFFOLK	12,788	5,073	14,031	10,115	1.39	\$ 18,692.00
NASSAU	10,601	7,743	13,339	15,465	0.86	\$ 13,245.00
KINGS	3,125	4,012	4,243	8,003	0.53	\$ 6,532.00
QUEENS	5,716	3,209	6,294	6,400	0.98	\$ 7,731.00
MAN./BRONX /S.I.	2,737	2,480	2,734	4,944	0.55	\$ 2,325.00
WESTCHESTER/PUTNAM	2,298	1,849	4,004	3,686	1.09	\$ 4,463.00
HUDSON VALLEY	4,227	3,753	5,169	7,462	0.69	\$ 6,026.00
CAPITAL	2,244	2,808	2,287	5,585	0.41	\$ 1,972.00
FINGER LAKES	2,783	2,304	3,742	4,588	0.82	\$ 3,989.00
WESTERN	1,670	4,183	1,822	8,346	0.22	\$ 1,618.00
CENTRAL	2,730	2,494	3,628	4,969	0.73	\$ 4,750.00
NORTHERN	2,659	2,531	2,811	5,040	0.56	\$ 2,838.00
TOTAL	53,578	42,439	64,104	84,603	0.76	\$ 74,181.00

History of C&B Sales

1997----	92,877	2004----	91,395
1998----	97,202	2005----	97,275
1999----	90,478	2006----	92,110
2000----	95,621	2007----	85,202
2001----	95,672	2008----	59,313
2002----	95,073	2009----	61,357
2003----	93,768	2010----	53,578
	2011----	64,104	